

Summary of Financial Literacy and Education Support Activities for FY2017

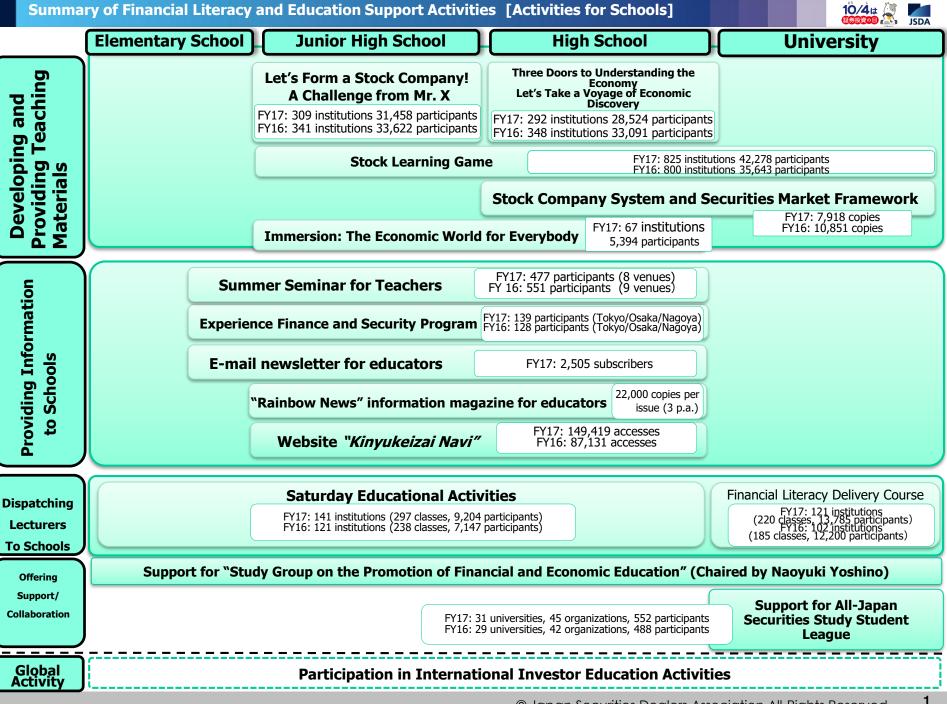
(April 2017 – End of March 2018)





Summary of Financial Literacy and Education Support Activities for FY2017 (Activities for Schools)





.. Elementary and Junior High School Education Support (1) Developing and Providing Teaching Materials (a) Hands-on teaching material: "A Challenge from Mr. X"



- (a) Hands-on teaching material: "Let's Form a Stock Company! A Challenge from Mr. X" (for Junior High School Students)
- > The purpose of the program is to deepen understanding on the structure, roles and social responsibility of stock companies, as well as on the framework of finance, focusing on companies (corporations). Materials mainly targeting junior high school students are provided free of charge to interested institutions.
 - Hands-on teaching material for conducting classes through group work, asking students to prepare plans
 and funding for a company, as well as to discuss the effects of economic news on corporate
 performance.
- 31,458 students from 309 institutions across Japan used the material in FY17 (33,622 students in 341 institutions in FY16)

[Securities Knowledge Proliferation Project]

♦ "Let's Form a Stock Company! A Challenge from Mr. X" Teaching Material Kit



The kit is composed of three parts and can be adapted to single class Instruction guidelines and video clips for teachers are attached



Video clip for teachers http://www.kinyu-navi.jp/textbook/ contents8/index.html .. Elementary and Junior High School Education Support
(1) Developing and Providing Teaching Materials
(b) Hands-on teaching material: "Three Doors to Understanding the Economy"



(b) Hands-on teaching material: "Three Doors to Understanding the Economy: Let's Take a Voyage of Economic Discovery" (for high school students)

- The purpose of the program is to deepen understanding about the economy and basic structure of the financial framework, and to promote thoughts on current affairs based on acquired knowledge. Materials mainly targeting high school students are provided free of charge to interested institutions.
 - Hands-on teaching material for conducting class by facilitating thoughts by students through group work on three themes, i.e., "stock corporations," "direct and indirect financing," and "framework for foreign exchange, interest rates, and the economy" (one theme per 50 minute class)
- ➤ Teaching materials were used by 28,524 students in 292 institutions across Japan in FY17 (33,091 students in 348 institutions in FY16)

[Securities Knowledge Proliferation Project]

◆ "Three Doors to Understanding the Economy: Let's Take a Voyage of Economic Discovery" Teaching Material Kit





The kit is composed of three parts and can be adapted to single class Instruction guidelines and video clips for teachers are attached



Video clip for teachers http://www.kinyu-navi.jp/textbook/ contents9/index.html

Elementary and Junior High School Education Support (1) Developing and Providing Teaching Materials (c) "Stock Market Game"



(c) Stock Learning Game

- The purpose of the program is to study the actual movements in economy and society that cause changes in share prices through simulated stock trading in class. Simulation materials mainly targeting junior high school to university students are provided free of charge to interested institutions.
- 42,278 students from 825 institutions across Japan used the materials in FY17 (35,643 students in 800 institutions in FY16)

[Joint project with the Tokyo Stock Exchange]

◆ "Stock Market Game" Teaching Material Kit

* "Stock Market Game" website (http://www.ssg.ne.jp/)





Elementary and Junior High School Education Support (1) Developing and Providing Teaching Materials (d) "Immersion! The Economic World for Everybody"



(d) Immersion! The Economic World for Everybody

- The purpose of the project is to deepen knowledge on finance, economy and society through discussion after viewing a recorded NHK television program. Teaching materials mainly targeting junior high and high school students are provided free of charge to interested institutions.
 - Class on seven key phrases appearing in junior high school civics and home economics textbooks can be conducted using part of a session (within 20 minutes)
- > 5,394 students in 67 institutions across Japan used the material in FY17 (first year of program)
 - "Immersion! The Economic World for Everybody": 7 Themes

CONTENTS 株式会社のなりたち [基礎編] 株式会社 株式会社の仕組み [応用編] 銀行の役割 [基礎編] 間接金融 お金を借りてみよう [応用編] 直接金融の仕組み [基礎編] 直接金融 [応用編] 株式の特徴 発行市場と流通市場 [基礎編] 株式市場 企業の業績と株価の関係 [応用編] どう稼ぐ?どう貯める?(収入と貯蓄) [基礎編] 経済的な自立 [応用編] 家計のマネジメント 10. 金融商品とは? [基礎編] 11. 金融商品 金融商品の選び方 [応用編] 12. 家計と社会のつながり 持続可能な社会 金融を通じた社会参画 14.

"Immersion! The Economic World for Everybody" Workbook



Teaching material is composed of 14 chapters on 7 themes; each chapter can be taught in 20 minutes Recording of an NHK television program and instruction guidelines for teachers are attached

L. Elementary and Junior High School Education Support (1) Developing and Providing Teaching Materials (e) "Stock Company System and Securities Market Framework"



(e) Finance and Securities Study Material: "Stock Company System and Securities Market Framework"

- Supplementary teaching materials that provide easy-to-understand explanations on the roles of the stock company system and the economic significance of stocks using illustrations mainly targeting high schools are provided free of charge to interested institutions
- 7,918 copies were provided in FY17 (10,851 copies in FY16)





Elementary and Junior High School Education Support (2) Providing Information for Teachers and Schools (a) "Kinyukeizai Navi" website



"Kinyukeizai Navi" website (http://www.kinyu-navi.jp/)

- The "Kinyukeizai Navi" website was established to support learning of the basics of securities and finance using PC or smartphone, mainly targeting teachers and students of junior high and high schools
- Contents include "Let's Learn! Finance and Economics" (comics and quiz-based courses on basic knowledge), "Walking in the Finance District" (explanation of various financial institutions), and "Hot Blooded! The Economist Family" video. Information on teaching materials and events provided by the Securities Knowledge Proliferation Project is also provided.
- 149,419 accesses in FY17 (87,131 accesses in FY16)

[Securities Knowledge Proliferation Project]



Elementary and Junior High School Education Support (2) Providing Information for Teachers and Schools (b) Mail magazine for teachers



Mail magazine for teachers: "Finance and Economy in 5 minutes"

- Mail magazine that provides explanations, basic knowledge and tips on teaching classes on economy/finance/securities related topics with sample scripts is distributed about three times each month (started in February 2017).
- 2,505 subscribers as of end of March 2017

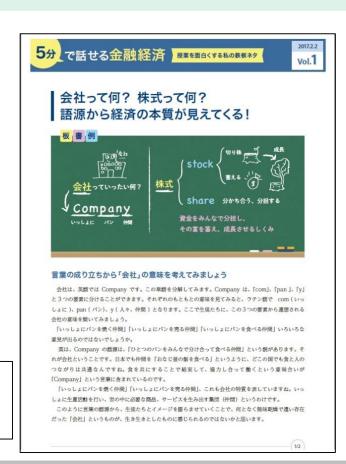
<Magazine Topics>

- "Now I Get It! The Economy News"
 - Fun explanation of news topics that may be interesting to students from economics and finance
- "My Surefire Topic to Make Classes Interesting"
 Introducing the infallible class topics by university professors, working teachers and economists
- "Useful Finance FYI"

Explanation on knowledge that could also be useful for teachers, including financial terms, latest financial systems and products

E-mail magazine information:

http://www.jsda.or.jp/manabu/web_curriculum/mailmagazine.html



Elementary and Junior High School Education Support Providing Information for Teachers and Schools Seminars for Teachers



i. Summer seminar (mainly for civics and social studies teachers)

- Mainly targets junior high and high school civics and social studies teachers, aiming to provide information on the economy and financial and capital markets to supplement the content of school classes.
 - The program includes lectures by experts on popular themes requested by the previous year's
 participants, as well as workshops for promoting the use of hands-on teaching materials for junior high
 and high schools. It is run in cooperation/collaboration with Zenkoku Kominka/Shakaika Kyoiku
 Kenkyukai (Japan Association of Civics and Social Studies Education) and the Central Council for
 Financial Services Information.
- > Seminars were held in eight venues across Japan between late July and mid-August in FY17 (Takamatsu event cancelled due to typhoon) with 477 participants (9 venues, 551 participants in FY16)
- > Transcripts of some of the lectures from the seminars are published on the JSDA website

ii. Experience Finance and Securities Program for Teachers

- ➤ The purpose of the program is to deepen understanding of the stock company system and securities market by elementary, junior high and high school teachers interested in securities, regardless of their specialized subjects
 - Lectures on the basics of securities, workshop on teaching materials, observational tour of stock exchange, etc.
- Held in Tokyo (August), Nagoya (December) and Osaka (March) in FY17, with 139 participants (128 participants in FY16)



◆ Lecture



Company observation tour

Elementary and Junior High School Education Support
 (2) Providing Information for Teachers and Schools
 (c) "Rainbow News" information magazine



"Rainbow News" information magazine for teachers

- Information magazine is sent to junior high schools, high schools, and the Board of Education across Japan to promote education on finance and the economy (three times a year, 22,000 copies for each issue).
- Contents include interviews with celebrities concerning education on finance and the economy, explanation of economic topics and phrases, class reports by teachers (use of hands-on education material, etc.), articles on company visits, and introduction of events by Securities Knowledge Proliferation Project related organizations.
- Current issue and back numbers are posted on the "Kinyukeizai Navi" Website (http://kinyu-navi.jp/textbook/contents4/index.html)
 [Securities Knowledge Proliferation Project]



L. Elementary and Junior High School Education Support

(3) Dispatching lecturers to elementary/junior high/high schools (Saturday Classes)



Class delivery to elementary/junior high/high schools (Saturday Classes)

- Participation in the "Saturday Study Volunteer Support" initiative by the Ministry of Education, Culture, Sports, Science and Technology in 2014 led to the "Delivery Course" program which dispatches lecturers for classes in elementary, junior high, and high schools across Japan as part of efforts to further financial and economic education
- Hands-on format classes that teach that stocks and direct financing are important frameworks for supporting society
- ➤ The lecturers are employees of JSDA or employees of cooperating members of JSDA and registered Finance/Securities Instructors
- ➤ Lecturers were dispatched to 141 institutions (297 classes) with 9,204 participants in FY17

◆ "Challenge! Snack Co., Ltd." workbook





		FY17			FY16		
		*104 elementary schools, 1			*89 elementary sc		7,147 participants schools, 9 high schools, and
	Saturday Classes	55 institutions	120 classes	3,581 participants	14 others 51 institutions	118 classes	3,472 participants
	Saturday Educational Activities	6 institutions	6 classes	157 participants	3 institutions	3 classes	78 participants
	Weekday Classes	67 institutions	153 classes	4,915 participants	53 institutions	97 classes	2,904 participants
	Other	13 institutions	18 classes	551 participants	14 institutions	20 classes	693 participants

<Activity Format>

Saturday Classes: Classes are held for all pupils/students, mainly sponsored by the schools as part of

the regular curriculum

Saturday Study: Led by parties other than schools (PTA, local community, etc.) for interested

participants

Weekday Classes: Above activities held on weekdays

Other: Events for children sponsored by MEXT, Finance Bureau, and Civic Halls, etc.

Group work projects







Elementary and Junior High School Education Support

(3) Dispatching lecturers to elementary/junior high/high schools (Saturday Classes)



"Challenge! Snack Co., Ltd." was included as one of the 8 examples in the "Handbook on Collaboration between Community and Schools" (published in January 2018) prepared by the MEXT Lifelong Learning Policy Bureau.

Introducing the "Educational Activities Effectively Utilizing External Human Resources", a finance/economy-themed career education program



日本証券業協会 チャレンジ!お菓子の株式会社 「外部人材を活用した教育活動」取組紹介

金融・経済、職業教育をテーマにした教科横断型のキャリア教育プログラム

実社会で活躍している方々の経験や専門知識、先端技術などを生かした教育活動が、子供たちの学習 意欲を向上させます。文部科学省では民間企業や団体の皆様の協力を集め、「土曜学習応援団」のウェブ サイトを通じて、出前授業や教材提供、施設見学の受け入れの情報を提供しています。

日本証券業協会の出前授業もその一つです。授業テーマは「チャレンジ!お菓子の株式会社」。小学校 高学年から中学生を対象とした、2単位時間を基本とする授業です。

株式会社と株式の仕組みを、児童・生徒の誰もが身近に感じるお菓子を素材にして楽しく学びながら、 社会に多く存在する株式会社で働く人たちの努力が社会を豊かにしていることを理解するというねら いがあります。

児童・生徒数人のグループを一つの会社と見立て、新商品の企画(商品のネーミングやコンセプトの設 定)、開発(バッケージデザイン)を行います。各グループ(会社)が自社製品をアピールし、応援したいと 思われるグループに模擬紙幣を投票してもらい(出資者集め)、株式会社と株式の関係を体験的に学ぶと いう内容です。

この授業は、企業が持つ専門的なノウハウを基に小中学生にも株式の仕組みを簡単に理解することが でき、またグループにおける協働体験も交えて構成されているため、チームの仲間と協力することの大 切さも学べます。社会で行われていること、株式会社で働くということが身近に感じられる学習として 先生方からも好評を得ています。

プログラムを提供しようとしたきっかけは、「証券会社」の仕事や「株式投資」に対して、正しい理解を してもらいたいと考えたからです。株式は、株式会社を支えるためには大切なもの。小中学生にとって 興味・関心を高められるような内容を工夫しながら学習プログラムづくりを進めています。

▶継続のポイント ~全国にある地区協会のメンバーが講師に~

22

日本証券業協会は、東京をはじめ全国9箇所に地区協会があり、授業の講師は各地区協会の職員等が 務めるため、全国の学校への出前授業が可能です。

この出前授業は平成26年度から実施しており、講師を担当した職員や依頼があった教育関係者の感想 を基に、プログラムの改善を行ってきています。

このように、長期的展望に立ち出前授業を進めていくという体制で臨むことは、地域学校協働本部と しても、毎年の授業に継続的に協力を求められるということにつながり、授業を体系的に構築する上で、 安心して活用することができます。







▲グループが一つの会社です

株式会社と株式の仕組みを説明 会社を始めるために必要なお金の集め方



グループ(会社)でパッケージづくり 世の中の人が喜びそうな商品(お菓子)を 企画・開発し、株券も準備します

発表・インタビュー グループ(会社)ごとにインタピューに答 え、自分たちの会社のPRをします プログラム内容詳細はこちら



日本証券業協会 会社を応援したいと思う人から、どれだけ

地域学校協働活動の推進のヒント

日本証券業協会は、より中立・公正な観点から金融・証券教育への支援を推進 するため、小・中・高校生、大学生、さらに教員向けの教育支援を行う多様なプロ グラムを提供しています。

出前授業のほか、体験型教材の提供、ウェブサイトで学ぶことができるコン テンツ提供、研修会やセミナーの開催などを進めており、学校教育における経 済、金融、証券教育をサポートするために、各段階に応じた学習機会の提供を幅 広く行なっている頼もしい存在となっています。

企業の専門知識や経験を、学校教育に合わせた形にプログラム化し、生きた 教育にしていく。これも企業と連携した地域学校協働活動と言えるでしょう。

日本証券業協会 金融·証券教育支援本部普及推進部(担当:溝川) TEL:03-3667-8491 e_mizokawa@wan.jsda.or.jp

23

2. Activities for University Students

(1) Dispatch Lecturers for University Students



Dispatch Lecturers for University Students (Financial Literacy "Home Delivery" Lectures)

- Lecturers are dispatched free of charge to universities across Japan (undergraduate classes, career centers, etc.) for the purpose of improving financial literacy and deepening understanding of the securities business by university students, who are at the stage of establishing their abilities to become independent professionals. The program introduces the importance of money plans based on life planning, the significance of securities investment and market, and the securities business.
- > The lecturers are officers and employees of the JSDA and registered Finance/Securities Instructors
- ➤ Total of 220 lectures were delivered in 121 universities in Japan, with 13,785 participants in FY17

		FY17	FY16	
		121 universities, 220 lectures (13,785 participants)	102 universities, 185 lectures (12,200 participants)	
	Financial Literacy	156 Lectures at 93 universities	115 Lectures at 74 universities	
	Securities Market/Securities Industry	64 Lectures at 49 universities	70 Lectures at 48 universities	

* The total number of universities varies as some lectures covered both topics







Seminars and Information Provision for University Students

The content of the "Personal Finance Seminar" and "Entrepreneurship and Finance Seminar", which were held to enable the undergraduate and graduate students to become independent members of society equipped with financial literacy, was posted on the portal site for university students (226 total participants for seminars)



Personal Finance Seminar



Entrepreneurship and Finance Seminar

2. Activities for University Students

(3) Support for All-Japan Student League for Securities Study Activities



Support for All-Japan Student League for Securities Study Activities

- Continued support for the activities of the All-Japan Student League for Securities Study (national body of university student securities study circles (academic study circles) and university student securities and finance seminars)
- > JSDA supports the "Securities Seminar Convention," which is held by the League annually in December with university circles from around Japan invited to discuss various topics related to securities and finance over the course of two days; as well as spring seminars held by the regional leagues (Tokyo, Osaka, and Nagoya).
- FY17 Securities Seminar Convention was held on December 8-9 in Tokyo, with participation of 552 students from 31 universities around Japan (44 organizations, 113 teams), and discussions held among 19 blocks (488 students from 29 universities participated in FY16)

[FY17 Discussion Themes]

- (1) Activating the domestic securities market
- (2) Investment trust as a tool for asset building
- (3) Enhancement of financial literacy at the school level
- (4) Future approaches to securities company management
- (5) Institutional investor behavior and securities market
- (6) Status of financing for Japanese companies

Securities Seminar Debates

Securities Seminar Awards Ceremony

3. School Education

(1) Support for Activities of "Study Group on the Promotion of Financial and Economic Education"



Support for Activities of "Study Group on the Promotion of Financial and Economic Education"

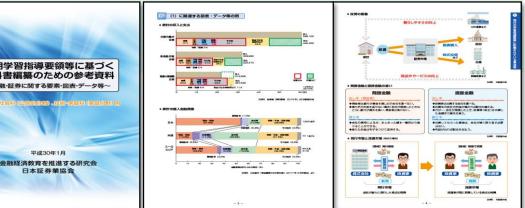
> JSDA is supporting the activities of the "Study Group on the Promotion of Financial and Economic Education," which gathers educational and financial experts under one roof to discuss the promotion and enhancement of financial and economical education (Chair: Naoyuki Yoshino, Professor Emeritus, Keio University). JSDA also serves as its secretariat.

[Activities for FY17]

- Prepared "Reference material for preparing the text book based on the next School Curriculum Guideline: Factors, diagrams and data on finance and securities" reflecting the Guideline for junior high schools in January 2018, and provided information to textbook publishers
- Cooperated with *Talent Development Education Research Foundation* to prepare the e-learning lecture contents for the renewal of teaching licenses, "Financial Literacy 101 for Kids: Useful Pointers on How to Handle Money"
 - (Distribution began at the end of September 2017, with 147 teachers taking the course within FY16)

Prepared and submitted an opinion dated March 15, 2018 to the Ministry of Education, Culture, Sports,
 Science and Technology in response to the public comment period for the draft School Curriculum

Guideline



3. School Education

(2) Participation in International Investor Education Activities (for schools and professionals)

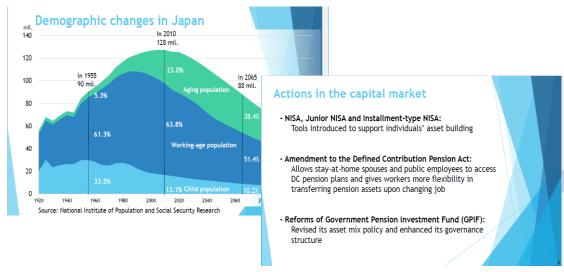


Participation in the International Forum for Investor Education (IFIE)

- As the Chair of the International Forum for Investor Education (IFIE) (appointed in June 2017) and Chair of the Asia Chapter (appointed in June 2014), participated in conferences, etc. held by the Forum and actively exchanged information with the representatives
- In June 2017, JSDA participated in the panel discussion "Addressing Needs of an Aging Demographic and a Large Cohort of Young Adults" at the IFIE-IOSCO Investor Education International Conference held in Rio de Janeiro, Brazil. JSDA also served as the Chair for the Asia Chapter Annual General Meeting held at the same time.
- > In November 2017, JSDA served as the Chair for the interim meeting of the Asia Chapter held in Tokyo.
- In April 2018, JSDA hosted the IFIE-IOSCO Global Investor Education Conference in Tokyo. The results of the conference are posted on the JSDA website (http://www.jsda.or.jp/en/activities/international-events/others/html/IFIE2018.html)







- Material used by JSDA at the conference
- ◆ Presentation on the aging of the Japanese population and measures taken



Summary of Financial Literacy and Education Support Activities for FY17 (Activities for the General Public)



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(1) "Manabu (education)" page



Set up the "Manabu (education)" page on both the PC and smartphone versions of the JSDA website to provide information online for people interested in learning about asset management and securities investment



◆ "Manabu (education)" page

(2) Video clip "Answers to Your Securities Investment Questions in 5 Minutes"



Produced video clips mainly targeting beginners and inexperienced investors to answer questions about starting securities investment and to provide explanations on the specifics of transaction flow (started distribution in March 2018)



◆ Six video clips

Episode 1. "Key Principles of Transaction-1"

Episode 2. "Key Principles of Transaction-2"

Episode 3. "How do you actually trade? Stocks"

Episode 4. "How do you actually trade? Investment trusts"

Episode 5. "One point issue selection: Stocks"

Episode 6. "One point issue selection: Investment trusts"



Securities Investment Q&A



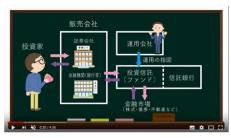
Explain the process from opening an account to buying a product



Explain how to select a product







◆ Video

♦ Website

(http://www.jsda.or.jp/manabu/qanda/index.html)

(3) Video clip "Start Today! Asset Management and Securities Investment"



Created video clip "Start Today! Asset Management and Securities Investment" based on the contents of "Asset Management and Securities Investment Start Book (Basics)"





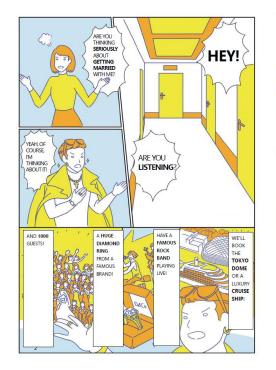


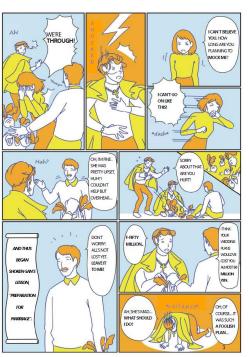
(4) Web comic "Shoken-san the Apartment Manager"



A comic strip where the apartment manager (former salesman at a securities company Shoken-san) solves the money problems of his neighbors.

	Title	Theme		
Episode 1.	Apartment 104: The Transformation of a Pretentious Man	Significance of life planning/money planningKey life events and related expenses		
Episode 2.	Apartment 213: Ms. Hungry's "Cake" Making	•Significance of stock investment		
Episode 3.	Apartment 315: Solidarity! The Aloha Family	Education expense/cost of living in retirement,Risk of Investment , diversified investment, investment trusts		





◆ Columns at the end of web comics



(5) Special Site for "Securities Investment Day" (i)



Set up a special site specifically for Securities Investment Day and distributed information through website, media, and SNS









[Content of the Special Website]

Future Diagnosis (simulation)
Round table discussion "We were all beginners once"

Information on events held around the country

Seminars held at securities

companies and financial institutions
• Where's Toushi-kun? Securities Investment Day Quiz Campaign

NISA special site information

+ YOU (Tokyo Stock Exchange) introduction

 Overview of World Investor Day (WIW) and its key messages

(5) Special Site for "Securities Investment Day" (ii)



Posted articles summarizing events in Tokyo

落合氏は「自分の人生をどうしていくかには正解がない。だからこそ、 周りの人がどんなことを考えているのか、様々な情報を得ることで、自 分の中に気付きが生まれる」とアドバイスした。

友人と一緒に参加した20代の女性は「結婚を考えている相手がいるので、結婚資金を2人で少しずつ貯めている。今日の講演を聞いて作成した『妄想用婚姻届』を見せて、将来についてさらに話し合っていきたい』と語った。また、30代の男性は「日本ではお金について考えることを良しとしない空気があるが、お金と向き合うことで自分の生活が見えてくると思う」とマネープランの重要性を実感していた。



グループトーク後感想をたずねる落合氏。会場全 体が明るい雰囲気に。

After group discussions, the lecturer asked the participants for their impressions, commenting that "There is no correct answer on how to live out our lives. That is why listening to other people's views and collecting information is important."

◆Lecture by a researcher from Recruit Bridal Research Institute



日本証券業協会 金融·証券教育支援委員会委員長 藤沢久美氏

オープニングを飾るライトニングトークは日本証券業協会 金融・証券教育支援委 員会委員長の藤沢久美氏が登増した。

藤沢氏は「自分の未来は、自分で作る〜投資の世界への第一歩〜」と題して、個 人の投資を促す新しい資産形成制度などを紹介しながら、投資の必要性を強調し +

藤沢氏は、日本の証券投資が伸び悩んでいる現状を個人金融資産の構成データを 示しながら説明。日本は、現金・預金の割合が過半数を占める一方で、株式・投 賃信託・債券の保有割合は12.0%にとどまるとし、「これは米国の36.9%と比べ ると低い」と述べた。

米国で株式等の割合が伸びている理由として、「今の日本と同じように、年金や 社会保障の仕組みがうまく機能していない中、一人ひとりが将来の資産運用を考 えるために、新しい制度を整えたことが投資への意欲を後押しした」と述べた。

類 投資のプロが教える 質量づくりのはじめ方



レオス・キャピタルワークス代表取締

昼過ぎからは、定員500席の会場で、レオス・キャピタルワークス 代表取締役社 長・最高投資責任者の藤野英人氏が「投資のプロが教える資産づくりの始め方」 と題した講演を行った。

会場は、20~30代の若い方を中心にほぼ満席。

藤野氏は、投資を取り巻く日本の現状を紹介しながら、「ためながらふやす」と いう投資の力が未来を支え、日本を元気にしていくことにつながる、と投資の重 要性を説いた。

藤野氏は、藤沢氏と同じように、日本人とお金の関係について「日本の家計に占 める現預金比率は過半数を占めており、これは欧米と比べても突出している」と 指摘。

住宅を解体したときにゴミの中から多額の現金が見つかったニュースを例に「い わゆるタンス預金が多く、実際に家庭のタンスやつば、金庫の中に約43兆円もの お金が限っている」と述べた。

表·最高投資責任者 ◆ "Money Expo" event sponsored by Money Forward

Producing and Publishing Materials

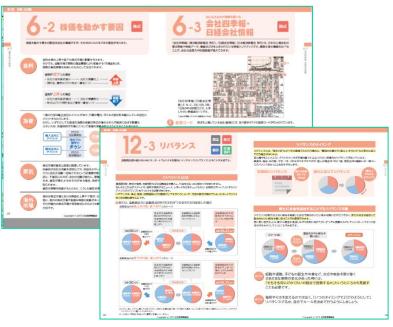




Producing and publishing a beginner's guide that provides explanations on the importance of life planning/money planning; preparing for securities investment; features of various products including stocks, investment trusts and bonds; basic knowledge on specific information gathering and what they mean; and explanation on the NISA, Dollar-Cost Averaging NISA and Junior NISA system (53,000 copies published in FY17)







Cover

Application

2. Producing and Publishing Materials

(2) Introduction to Defined Contribution Pension Plans/Securities Tax Q&A for Individual Investors





A beginner's guide providing simple explanations on the mechanism, features and points of notice concerning the defined contribution pension system. (15,000 copies published in FY17)





Securities Tax System Q&A for Individual Investors

A booklet providing concise explanations on the securities taxation system for individual investors, with illustrations and figures, presented in a Q&A format.

(111,000 copies published in FY17)





◆ Cover

◆ Text

2. Producing and Publishing Materials

(3) Free downloads offered at e-bookstores



➤ Free downloads of "So Easy! Asset Management and Securities Investment Start Book" offered at 17 e-bookstores from February 2018 (2,388 downloads in FY17)

◆ List of e-bookstores

Amazon Kindle	Rakuten Kobo		
ibooks	GooglePlay Books		
ebookjapan	BOOKFAN boox		
dbook	HikariTV book		
music.jp	COCORO BOOKS		
Seven Net Shopping	Digital e-hon		
Neowing	honto		
BookLive!	Books Kinokuniya Webstore		
DMM e-Books			



◆ Screenshot of e-bookstore (Kindle)

2. Producing and Publishing Materials

(4) Electronic Book Apps



- Provided various publications in e-book application format
- Video clips such as "Start Today! Asset Management and Securities Investment" and "Answers to Your Securities Investment Questions in 5 Minutes" (for beginners and inexperienced investors) were also introduced

(6,347 downloads in FY17)





◆ App screen (iPad)

3. Seminars and Events

(1) First Time Asset Management Lecture



- Lectures for beginners and inexperienced investors on the basics of finance and securities (nature of financial products, necessity of life and money planning, risk and return, diversified investment, and long-term investment) held in all prefectures.
- 6,679 participants in 66 venues for FY17.
 (50 venues and 5,004 participants in FY16)





Basic texts (see p10)

◆ Number of Participants

Region	Number of Lectures	Seating Capacity	Applicants	Participants
Tokyo	18 venues, 32 lectures	2,160	3,178	2,261
Osaka	12 venues, 20 lectures	1,498	1,790	1,332
Nagoya	10 venues, 16 lectures	1,320	1,124	820
Hokkaido	1 venues, 2 lectures	100	156	112
Tohoku	6 venues, 12 lectures	640	540	417
Hokuriku	3 venues, 6 lectures	440	446	332
Chugoku	5 venues, 10 lectures	500	574	492
Shikoku	4 venues, 8 lectures	400	463	324
Kyushu	7 venues, 14 lectures	760	678	589
Total	66 venues, 120 lectures	7,818	8,949	6,679

* NISA/iDeco lectures (6 lectures) and three targeted lectures (3 each for young and senior investors) offered in the three metropolitan areas (Tokyo, Nagoya, Osaka)

Program contents

[Basics: two 60 minute sessions]
First Steps toward Asset Management
(Basics of asset management, framework of financial products, risks and returns, etc.)

[Application: two 60 minute sessions]
Easier than I thought! The Basics of Investment
(Utilization of stocks, bonds, investment trusts, NISA, and defined contribution pensions, etc.)

[NISA and iDeCo Lecture: two 60 minute sessions] Survivor's Guide: the Basics of NISA and iDeCo (How to select your first investment trust, etc.)

3. Seminars and Events(2) Securities Investment Day Events



- ➤ Events mainly targeting young investors (in their 20s and 30s) held across Japan around Securities Investment Day (October 4).
- > Events were held at 29 venues in 9 regions with 2,662 participants in FY17. (20 venues in 9 regions with 5,073 participants in FY16)

◆ October 3, 2017 (Tuesday) Otemachi First Square Conference









Part 1

Lecture: "Thinking About Life Designs Through Fantasy

Marriage Registrations"

Lecturer: Ayumu Ochiai (Researcher, Recruit Bridal Research

Institute)

Part 2

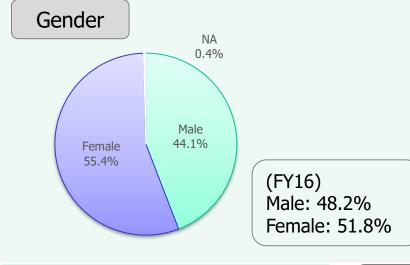
Lecture: "So long as we have love, money doesn't matter... or does it?

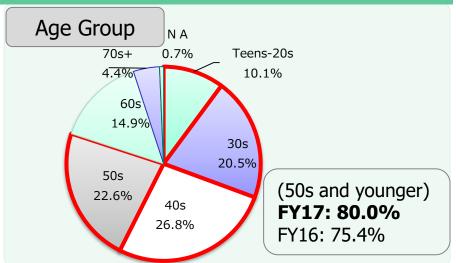
An encouragement of long-term, diversified 'installment' asset management"

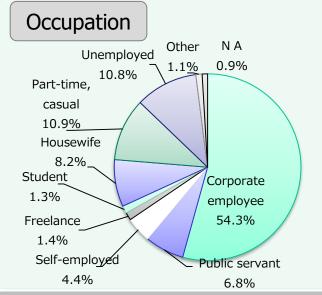
Lecturer: Kensuke Morimoto (Senior Manager, Financial Literacy Support, Tokyo Stock Exchange, Inc.)

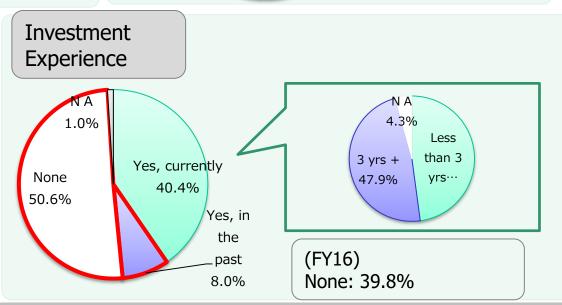


Participant Profile









4. Dispatching Lecturers



- Dispatched registered Finance/Securities Instructors free of charge to aid in employee training for public and private institutions, as well as to hold community lectures in civic halls around Japan to provide lectures on money planning, asset management, securities investment, and the Dollar-Cost Averaging NISA, etc.
- ➤ 152 venues and 357 lectures (12,948 participants) in FY17 (102 venues, 206 lectures, 7,740 participants in FY16)

[Key Lecture Sites]

Civic halls (59 institutions), training for public officials (50 institutions), training for employees of private corporations (20 institutions)

[Key Themes]

 Life planning (46 venues), asset management/investment planning (36 venues), defined contribution pension plans (including iDeCo) (31 venues), securities investment (21 venues)

(93 registered Finance/Securities Instructors as of the end of FY17)

